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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING | 11/01/02 | _AND ENDING | 10/31/03 |
|--------------------------------------|------------------------------------|-------------------|-------------------------------|
| | MM/DD/YY | | MM/DD/YY |
| A. REGIS | TRANT IDENTIFIC | ATION | |
| NAME OF BROKER-DEALER: Richard L. | Craig & Co. | | OFFICIAL USE ONLY |
| ADDRESS OF PRINCIPAL PLACE OF BUSINE | SS: (Do not use P.O. Bo | x No.) | FIRM I.D. NO. |
| 3509 Hulen, Suite 112 | | | |
| | (No. and Street) | | • |
| Fort Worth | TX | | 6107 |
| (City) | (State) | (| Zip Code) |
| NAME AND TELEPHONE NUMBER OF PERSO | ON TO CONTACT IN R | EGARD TO THIS REI | PORT |
| Richard L. Craig | | | 817-37-7-9905 |
| | | | (Area Code & Telephone Number |
| B. ACCOU | NTANT IDENTIFIC | CATION | AECEMEL CON |
| INDEPENDENT PUBLIC ACCOUNTANT whos | e opinion is contained in | this Report* | EC 2 9 2003 |
| The Walton Group, LLC | | | |
| (Nar | ne – if individual, state last, fi | rst, middle name) | 187 /50 |
| 6100 Southwest Blvd. | ort Worth | TX | 76109 |
| (Address) | (City) | (State) | (Zip Code) |
| CHECK ONE: | | | S |
| Certified Public Accountant | | | STAPPORT |
| ☐ Public Accountant | | | PROCESSED |
| Accountant not resident in United | States or any of its posses | ssions. | JAN 23 2004 |
| FO | R OFFICIAL USE OF | NLY | THOMSON |
| | | | PINANCIAL |
| | | | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)



OATH OR AFFIRMATION

| I, _ | Richard L. Craig knowledge and belief the accompanying financi | al statement a | | , swear (or affirm) that, to the best of | |
|-------------------------|---|------------------|-------------------|--|-----|
| шу | Richard L. Craig & Co. | ai statomont a | na sabboring | , as | š |
| of | | , 20 <u>03</u> | , are true a | nd correct. I further swear (or affirm) that | |
| nei | ther the company nor any partner, proprietor, pr | rincipal officer | r or director ha | as any proprietary interest in any account | |
| cla | ssified solely as that of a customer, except as fol | lows: | | | |
| | | | | | |
| .— | | | | | |
| | | | | | |
| | | | | n /), | |
| | | | Julian | l lià g | |
| | BONNIE A. BOYD MY COMMISSION EXPIRES May 21, 2007 | | Parrie | Signature | |
| | 70000 | - | MUCHUL | Title | |
| | Nouse O'Baid | | | Title | |
| | Notary Public | | | | |
| Thi | is report ** contains (check all applicable boxes | λ : | | | |
| X | (a) Facing Page. | <i>,</i> . | | | |
| X | (b) Statement of Financial Condition. | | | | |
| X | | | | | |
| | (d) Statement of Changes in Financial Condition | | | | |
| X | (e) Statement of Changes in Stockholders' Equ | | | | |
| | (f) Statement of Changes in Liabilities Subord(g) Computation of Net Capital. | innated to Ciai | ins of Creditor | 8. | |
| | | Requirements | Pursuant to B | tule 15c3-3 | |
| | | | | | |
| $\overline{\mathbb{Z}}$ | | | | | 3 |
| | Computation for Determination of the Res | erve Requirem | ents Under Ex | hibit A of Rule 15c3-3. | |
| | • • | unaudited Stat | ements of Fina | ancial Condition with respect to methods of | |
| 227 | consolidation. | | | | |
| K) | (-) | | | | |
| | (m) A copy of the SIPC Supplemental Report.(n) A report describing any material inadequaci | on found to | et or found to h | ave existed since the date of the arevious and | it |
| ш | (ii) A report describing any material madequact | es tomid to ext | or or round to It | ave existed since the date of the previous add | 46. |

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Richard L. Craig & Co.

Financial Statements and Supplemental Schedules Required by the Securities and Exchange Commission

For the Year Ended October 31, 2003 (With Independent Auditors' Report Thereon) and Supplemental Report on Internal Control

THE WALTON GROUP, LLC

6100 Southwest Blvd. Suite 300 Fort Worth, TX 76109 817-731-1155 817-731-1562 (Fax)

Consultants
 Certified Public Accountants
 Business Advisors

INDEPENDENT AUDITORS' REPORT

Board of Directors Richard L. Craig & Co. Fort Worth, Texas

We have audited the accompanying statement of financial condition for noncarrying, nonclearing and certain other brokers or dealers of Richard L. Craig & Co. as of October 31, 2003, and the related statements of operations, changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Richard L. Craig & Co. as of October 31, 2003, and the results of its operations and its cash flows for the year ended October 31, 2003, in conformity with accounting principles generally accepted in the United States.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental schedules of computation of net capital, computation of basic net capital requirement, computation of aggregate indebtedness, exemptive provisions under rule 15c3-3, statement of changes in liabilities subordinated to the claims of general creditors, and the reconciliation of the computation of net capital under Rule 15c3-1, are presented for additional analysis and are not a required part of the basic financial statements, but are supplementary information required by Rule 17a-5 of the Securities and Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

HUM GROUP, HC

November 18, 2003

Richard L. Craig & Co. Statement of Financial Condition for Noncarrying, Nonclearing and Certain other Brokers or Dealers October 31, 2003

<u>Assets</u>

| Current assets: | |
|---|----------------------|
| Cash | \$ 9,215 |
| Clearing deposit | <u>10,000</u> |
| Total current assets | 19,215 |
| Property, furniture and equipment (Note 2) | 4,315 |
| Total assets | \$ <u>23,530</u> |
| <u>Liabilities and Stockholder's Equity</u> | |
| Liabilities | \$ <u> - </u> |
| Stockholder's equity: | |
| Common stock | 1,000 |
| Retained earnings | <u>22,530</u> |
| Total stockholder's equity | <u>23,530</u> |
| Total liabilities and stockholder's equity | \$ <u>23,530</u> |

Richard L. Craig & Co. Statement of Operations For the Year Ended October 31, 2003

Revenue

| Commissions | \$ 115,940 |
|---|--------------------|
| Mutual fund fees | 51,597 |
| Interest income | 7,709 |
| Other income | 903 |
| Total revenue | <u>176,149</u> |
| <u>Expenses</u> | |
| Salaries and other employment costs for | |
| voting stockholder officers (Notes 5 and 6) | 130,767 |
| Clearing and exchange fees | 8,645 |
| Communications and data processing | 6,427 |
| Regulatory expenses | 1,823 |
| Occupancy (Note 5) | 13,200 |
| Other expenses (Notes 2 and 5) | <u> 18,650</u> |
| Total expenses | 179,512 |
| Net loss | \$ <u>(3,363</u>) |

Richard L. Craig & Co. Statement of Changes in Stockholder's Equity For the Year Ended October 31, 2003

| | <u>Commo</u> <u>Shares</u> | on Stock Amount | Additional Paid-in <u>Capital</u> | Retained <u>Earnings</u> | <u>Total</u> |
|------------------|-------------------------------|--------------------|---|-----------------------------|------------------|
| November 1, 2002 | 1,000 | \$ 1,000 | \$ - | \$ 25,893 | \$ 26,893 |
| Net loss | - | | | (3,363) | <u>(3,363</u>) |
| October 31, 2003 | 1,000 | \$ <u>1,000</u> | \$ <u> </u> - | \$ 22,530 | \$ <u>23,530</u> |

Richard L. Craig & Co. Statement of Cash Flows For the Year Ended October 31, 2003

| CASH FLOWS FROM OPERATING ACTIVITIES: Net loss Reconciliation of net loss to net cash | \$ (3,363) |
|---|-----------------|
| provided by operating activities: Depreciation Changes in balance sheet accounts: | 2,337 |
| Decrease in clearing deposit | <u>133</u> |
| Net cash used by operating activities | (893) |
| CASH FLOWS FROM FINANCING ACTIVITIES Purchase of equipment | (3,601) |
| CASH FLOWS FROM INVESTING ACTIVITIES | <u></u> |
| Decrease in cash | (4,494) |
| Cash and cash equivalents, beginning of year | 13,709 |
| Cash and cash equivalents, end of year | \$ <u>9,215</u> |
| SUPPLEMENTAL INFORMATION | |
| Cash paid for taxes during the year | \$ <u>43</u> |

Richard L. Craig & Co. Notes to Financial Statements For the Year Ended October 31, 2003

(1) Organization and Summary of Significant Accounting Policies

(a) Nature of Operations

The Company was incorporated on February 2, 1997 to conduct business as a dealer with the Securities and Exchange Commission under the Federal Securities and Exchange Act of 1934. The Company acts as a dealer/investment advisor for certain offerings and does not maintain discretionary accounts for its customers. There are no existing obligations of the dealer in regards to offerings made.

Security transactions (and related commission revenue and expense) are recorded on a trade-date basis.

The Company conducts its business primarily with customers throughout the United States.

(b) Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c 3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital not exceed certain limits.

(c) Property, Furniture and Equipment

Property, furniture and equipment are recorded at cost. Depreciation is calculated using the straight-line method over the estimated useful life of assets, ranging from seven years for furniture and fixtures to five years for equipment.

(d) Income Taxes

The Company provides for Federal income taxes currently payable, and significant deferred income taxes resulting from temporary differences between the carrying value of assets and liabilities for financial reporting and Federal income tax reporting purposes.

(e) Cash Flows

For purposes of the statement of cash flows, cash includes amounts in checking accounts only.

(f) Common Stock

The Company is authorized to issue 1,000,000 common shares of \$1 par value stock, of which 1,000 shares are issued and outstanding.

Richard L. Craig & Co. Notes to Financial Statements For the Year Ended October 31, 2003

(1) Organization and Summary of Significant Accounting Policies (Continued)

(g) <u>Use of Estimates</u>

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

(h) Concentrations of Credit Risk

Concentrations of credit risk consist of cash. The Company maintains cash balances at quality financial institutions and limits the amount of exposure at any one financial institution.

(2) Property, Furniture and Equipment

Property, furniture and equipment is composed of the following at October 31, 2003:

| Furniture and fixtures | \$ 3,900 |
|--------------------------|----------------|
| Equipment | <u> 10,501</u> |
| | 14,401 |
| Accumulated depreciation | (10,086) |
| | |

Net property, furniture and equipment

\$ 4.315

Depreciation expense for the year ended October 31, 2003 was \$2,337, and is included as a component of other expenses in the accompanying financial statements.

(3) Income Taxes

There is no provision for any income tax expense or benefit, or any income taxes receivable or payable or deferred tax accounts in the accompanying financial statements due to the insignificant amounts relating to such accounts.

(4) Possession or Control Requirements

There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of Securities and Exchange Commission Rule 15c3-3 (K)(2)(i) which requires that all customer funds and securities be promptly transmitted to the clearing broker who carries the customer accounts. The Company does not have any possession or control of customer funds or securities.

Richard L. Craig & Co. Notes to Financial Statements For the Year Ended October 31, 2003

(5) Related Party Transactions

For the year ended October 31, 2003, the Company paid the stockholder \$13,200 for office space rental. The rental was on a month-to-month basis. In addition, the Company reimbursed the stockholder during the year for various expenses such as travel, office supplies and seminars.

During the year ended October 31, 2003, the Company earned commissions from a company owned by the father of the stockholder of the Company in the amount of \$23,079 relating to the sale of insurance.

(6) Pension Plans

In January 2002, the sole stockholder of the Company approved the adoption of the Pioneer Uni-K Plan (the Plan). The Plan is a 401(k) plan for an owner-only business. It allows for employee salary deferrals up to a maximum of \$12,000 and employer contributions of up to 25% of compensation. For the year ended October 31, 2003, the Company contributed \$21,875 to the Plan.

(7) Subordinated Liabilities

There are no liabilities which were subordinated to the claims of general creditors as of October 31, 2003, or at any time during the year ended October 31, 2003.

Supplemental Information

Pursuant to Rule 17a-5 of the

Securities and Exchange Act of 1934

As of and for the Year Ended October 31, 2003

Richard L. Craig & Co. Supplemental Schedules Required by Rule 17a-5 As of and for the Year Ended October 31, 2003

Computation of Net Capital

| Total stockholder's equity | \$ 23,530 |
|--|------------------|
| Non-allowable assets: Property, furniture and equipment, net | (4,315) |
| Net allowable capital | \$ <u>19,215</u> |
| Computation of Basic Net Capital Requirement | |
| Minimum net capital required | \$ |
| Minimum dollar net capital requirement of reporting broker or dealer | \$ <u>5,000</u> |
| Net capital requirement | \$ <u>5,000</u> |
| Excess net capital | \$ <u>14,215</u> |
| Computation of Aggregate Indebtedness | |
| Total aggregate indebtedness | \$ |
| Percentage of aggregate indebtedness to net capital | 0% |

Richard L. Craig & Co. Supplemental Schedules Required by Rule 17a-5 As of and for the Year Ended October 31, 2003

Exemptive Provisions Under Rule 15c3-3

The Company is exempt from Rule 15c3-3 because all customer transactions are cleared through another broker-dealer on a fully disclosed basis. The name of the clearing firm is Southwest Securities, Inc.

Statement of Changes in Liabilities Subordinated to the Claims of General Creditors

Balance of such claims at November 1, 2002 \$
Additions
Reductions ____

Balance of such claims at October 31, 2003 \$ ___

Reconciliation of the Computation of Net Capital Under Rule 15c3-1

There were no material differences in the computation of net capital between these audited financial statements and the Company's unaudited FOCUS reports.

REPORT ON INTERNAL CONTROL

For the Year Ended October 31, 2003

THE WALTON GROUP, LLC

6100 Southwest Blvd. Suite 300 Fort Worth, TX 76109 817-731-1155 817-731-1562 (Fax)

Consultants
 Certified Public Accountants
 Business Advisors

To the Board of Directors Richard L. Craig & Co.

In planning and performing our audit of the financial statements and supplemental schedules of Richard L. Craig & Co. (the Company), for the year ended October 31, 2003, we considered its internal control, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements, and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control, and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance, that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

(Continued)

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted the following condition that we consider to be a material weakness as defined above.

Only one person is responsible for all accounting and reporting functions. Accordingly, there is no segregation of duties. Due to the size of the Company, management does not feel it is cost-effective to change this condition.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and our study, we believe that the Company's practices and procedures were adequate at October 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of management, the SEC and the regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be, and should not be used by anyone other than these specified parties.

tra Groop LLC

November 18, 2003